



# MASTERING THE ART OF RESULTS

3 ESSENTIAL SKILLS TO CREATE HIGH-PERFORMING TEAMS, STAND-OUT & GET PROMOTED

## Have you ever wondered why certain people stand-out and are on everyone's radar?

There's one skill that gets talked about in corporate circles more than anything else. A skill that separates individual contributors from the influencers and impact players. A skill that sets top performers apart from the pack. And that skill is leadership.

But the truth is, there's no such thing as leadership – it's actually a collection of skills, relationships, and abilities a person needs to rise up the ranks in their organization.

## HERE'S THE DEAL...

A person working alone – even if they work hard – is not a leader. Leaders rise to the top because they know how to confidently and effectively influence other people – whether they are direct reports, collaborators, or bosses. The good news is, this can be learned.

Join Jo Ilfeld, PhD for a highly-interactive workshop about how to build the influence skills you need that no one teaches.

## YOU WILL WALK AWAY WITH...

- 🔗 **The simple key to quickly build influence** that produces stellar results
- 🔗 **The most common communication mistake** that people make – and what to do instead so things go your way (no matter what)
- 🔗 **How to achieve the outcome you want** at ANY meeting without coming off as an unlikeable – or a know it all
- 🔗 **How to use your body language** to confidently signal leadership and likeability

## THE GOOD NEWS?

You will learn practical strategies you can use right away to shift the way colleagues, managers and direct reports respond to you for the better. You'll understand how to quickly build influence and master the subtle signals you are sending to the people you work with. You'll leave with how-to strategies for creating and standing-out on strong, high-performing teams.